John T. Hanson, Chair, called the **April 2, 2019** regular meeting of the Board of Trustees of Camden County College to order at **7:00 PM** in the Board Room in the Otto R. Mauke Community Center, Blackwood Campus, Blackwood, New Jersey.

Mr. Hanson read the required opening statement in accordance with the Open Public Meetings Act indicating that adequate notice of this meeting had been provided via letter transmitted to the *Courier Post* and the *Retrospect* on November 8, 2018. A copy had also been filed with the Clerk of the County of Camden.

**Board Members Present**: Annette Castiglione, Susan R. Croll, John T. Hanson, Anthony J. Maressa, Dr. S. Jay Mirmanesh, Dr. Lovell Pugh-Bassett, Jessica R. Stewart, Helen Albright Troxell, Judith J. Ward, Khyia L. Ward, and Brett Wiltsey.

**Board Members Absent:** Karen S. Halpern.

**Also Present:** Donald A. Borden, President; Karl McConnell, General Counsel; and Leeann Rinaldi, Administrative Assistant to the President.

Also Present: Helen Antonakakis, Executive Director of Finance & Planning; Dean Derman, President of the Association of Administrative Personnel and Technician, Wellness; David Edwards, Executive Vice President for Academic and Student Affairs; Walter George, Director of User Services; Wendy Henson, Desktop Manager, OIT; Lillie Howard, Student Advisor/NJSTARS; Kathleen Kane, Executive Director of Human Resources; Joseph Lacava, Technician, Instructional Support Department; Jack Post, Chief Information Officer; Scott Purdy, Director, Distance Education; John Schuck, Associate Director of Public Safety; and Margo Venable, Executive Dean of School, Community and Workforce Training Programs.

# Minutes of Meeting

**Motion** made by Ms. Stewart and seconded by Ms. Troxell to accept the minutes of the March 5, 2019 regular meeting as presented. **Motion** carried unanimously.

# **Executive Session**

**Motion** made by Dr. Pugh-Bassett and seconded by Ms. Ward to go into Executive Session for the purpose of discussion on matters involving contract or collective negotiations. Mr. Hanson noted that the Board would return to open session at the conclusion of the Executive Session (see attachment **4871A**). **Motion** carried unanimously.

The Executive Session began at 7:04 PM and ended at 7:15 PM.

Mr. Hanson reconvened the regular meeting at 7:15 PM.

### **Public Comment**

None.

# President's Report

Mr. Borden presented video highlights of recent events including:

- ➤ Eclectic Environs Mixed Media Works by Phil Rychert;
- ➤ Lady Cougars softball player, Zoe Sneddon, named NJCAA DIII Softball Player of the Week for March 18-24;
- ➤ the Focus on Your Future college career fair held on March 20 at the Blackwood Campus;
- ➤ an educational field trip chaperoned by Lani Nguyen and Jackie Tenuto to Washington, D.C. for Criminal Justice and ESL/International students on March 21;
- ➤ the Students United for Respect and Equity (SURE) Summit held on March 22 at the Blackwood Campus;
- ➤ the Coriell Science Fair held on March 23 at the Blackwood Campus;
- > the Flameworking Glass Workshop fundraiser held on March 27 at the Rohrer Center; and
- > a listing of the following upcoming events:
  - o Blackwood Campus Spring Open House on April 6
  - o the Phi Theta Kappa induction ceremony on April 10
  - o annual Spring Flings for students April 17 at the Camden Campus; April 23 at the Rohrer Center; and April 24 at the Blackwood Campus
  - o the spring job fair on April 18
  - o the Alpha Mu Gamma induction ceremony on April 18
  - o the Psi Beta induction ceremony on April 22
  - o the Dental Programs alumni reunion on April 26.

Mr. Border further presented the following highlights from his written report (see attachment **4871B**):

- The Dental Assisting Program received a 100% passing rate on the New Jersey Radiologic Technology Examination for 2017-2018 with a Mean Score of 507. The National average passing rate is 69% with a Mean Score of 436.
- Official results of the Perkins Audit conducted by the State in December were received and the College received "no findings." Kudos to all our College staff members who contributed to this outstanding audit and especially to Diane Staas who administers the program.
- Rebecca Sheppard (Institutional Research) was selected to serve as a peer evaluator for the Middle States Commission on Higher Education (MSCHE). She will serve as a reviewer for the Annual Institutional Updates and Verification of Compliance reviews that are an integral part of MSCHE's accreditation process.

- Gregory Brellochs (Visual & Performing Arts) had work featured in the annual InLiquid Arts Benefit in Philadelphia in February. His work is currently being displayed at the Rohrer Campus.
- Joanna Platt (adjunct) had her work displayed in a group show entitled *Waiting in Hades* at University City Arts League in Philadelphia.
- The inaugural show of the "The Arts at Rohrer" project, *Leah MacDonald: Encaustic Photography*, opened with an artist's reception on February 27<sup>th</sup> at the William G. Rohrer Center. Leah MacDonald, an adjunct in the Photography Department, contributed eighteen original pieces for the show. The project started in January with multiple pieces of artwork being installed, including the signature piece, *Oculus Graphite on Paper* by Professor Gregory Brellochs and several other pieces of artwork from the initiative.
- The College hosted an "American Idol" hometown watch party in support of contestant and South Jersey native Payton Taylor. The watch party was held in the Flyer Theater where she got her start as a performer with the Mainstage Center for the Arts. Those in attendance had a chance to be seen on television when the national broadcast cut to the College for the crowd's reaction to Payton's performance.
- Prof. Anita Wright is working with the Pennsauken High School Engineering Club and their STEM exploratory students using miniaturized robots, called Boe-Bots. This cohort of students is learning how to program and assemble the Boe-Bots as well as wiring circuits with LEDs and servo motors.
- Wrestling coach, Gary Papa was awarded the 2019 NJCAA Wrestling Man of the Year award. Coach Papa is retiring after five years of service as head coach and was instrumental in the reinstatement and development of our wrestling program.
- Track and Field will open their first season in more than thirty-five years at Rowan University on April 5. We will report back on their progress. Go Cougars!
- CCC will host the Spring Open House on April 6. Prospective students have been invited to meet our faculty and learn about degree and certificate programs. Tours will be conducted of the campus and academic facilities.
- World Culture Day was held earlier today in the Connector Atrium. The event celebrated the College's diversity with International Students performing cultural dances, singing in their native languages, modeling traditional clothing and displaying posters representing their country of origin.

# Grants, Contracts & Gifts

Mr. Wiltsey presented the following resolution that was recommended for approval by the Business Affairs, Audit, and Campus Development Committee:

<u>Resolution #129</u> – authorizing the acceptance of \$8,000 from the New Jersey Prevention Network for FY2019 to strengthen the College's Tobacco Free Campus Policy.

**Motion** made by Mr. Hanson and seconded by Ms. Ward approving Resolution FY2019-129 (see attachment **4871C**). **Motion** carried unanimously.

# Academic & Student Affairs Committee

Ms. Croll presented a report from the Academic and Student Affairs Committee with one action item and two information items.

Resolution #130 – Ms. Croll stated that this resolution authorizes the College to petition the New Jersey Department of Higher Education to request a waiver from NJSA 18A:62-57(a) requiring a 60-credit requirement for the College's Engineering Science Associate in Science degree. This degree requires 70 credits and enables graduates to transfer into Baccalaureate programs accredited by the Accreditation Board of Engineering and Technology as juniors. Reducing the credit count for this program to 60 would require students to forgo learning competencies currently taught at CCC until they transfer, and be required to take extra courses at the Baccalaureate institution at a higher tuition.

Dr. Pugh-Bassett recommended that this resolution be amended to reference the "Department of Education" as the "Department of Higher Education" throughout.

**Motion** made by Mr. Hanson and seconded by Mr. Maressa approving Resolution FY2019-130 as amended (see attachment **4871D**). **Motion** carried unanimously.

Community College Opportunity Grant Personnel Update - Ms. Croll said that Jim Canonica and Anne Daly introduced to the Committee, some of the new personnel hired through the Community College Opportunity Grant. These Admissions Navigators and Success Coaches are reaching out to students, guiding them through the admissions process and actively working to retain current students. Their efforts are also part of the College's Guided Pathways to Success Initiative.

This was an information item and no action was necessary.

The Case for an eLearning Division at CCC - Ms. Croll said that David Edwards and Teresa Smith presented information to the Committee about the creation of an e-Learning Division through the conversion of the College's current Distance Education department. This division will have dean-level oversight of course and degree program design and delivery and complements the College's strategic goals. The primary objective is to continually refine and expand existing online and blended course quality and availability.

This was an information item and no action was necessary.

# Business Affairs, Audit & Campus Development Committee

Mr. Wiltsey presented a report from the Business Affairs, Audit and Campus Development Committee with seven action items and a number of bid and contract recommendations.

<u>Resolution #131</u> – Mr. Wiltsey stated that this resolution awards a one-year renewal contract to Ellucian Company for grant writing and research consulting services in the anticipated amount of \$50,616 for a term of July 1, 2019 to June 30, 2020.

**Motion** made by Mr. Hanson and seconded by Ms. Ward approving Resolution FY2019-131 (see attachment **4871E**). **Motion** carried unanimously.

Resolution #132 –Mr. Wiltsey said that this resolution awards a one-year negotiated contract for CDL-B School Bus Driver Training to Mike's Driving School, Inc. in the amount of \$3,600 per student with an anticipated estimate of 10 students per semester for an annual cost of \$108,000 for a term of June 1, 2019 through May 31, 2020.

**Motion** made by Mr. Hanson and seconded by Mr. Maressa approving Resolution FY2019-132 (see attachment **4871F**). **Motion** carried unanimously.

Resolution #133 – Mr. Wiltsey stated that this resolution awards a non-fair and open two-year contract to Scantron Corporation to provide the College with student testing forms and equipment purchase, maintenance and service in the anticipated amount of \$20,000 for a term of May 1, 2019 through April 30, 2021.

**Motion** made by Mr. Hanson and seconded by Ms. Croll approving Resolution FY2019-133 (see attachment **4871G**). **Motion** carried unanimously.

**Resolution #134** –Mr. Wiltsey said that this resolution awards a non-fair and open contract to Cengage Learning, Inc. to provide the College with online training courses through the Continuing Education Department in the anticipated amount of \$30,000 for a term of June 1, 2019 through May 31, 2021.

**Motion** made by Mr. Hanson and seconded by Ms. Croll approving Resolution FY2019-134 (see attachment **4871H**). **Motion** carried unanimously.

Resolution #135 –Mr. Wiltsey said that this resolution awards a non-fair and open contract to EBSCO Industries, Inc. as the College's library subscription agent, database provider, and Discovery System agent on an as-needed basis in the anticipated amount of \$100,000 for a term of July 1, 2019 through June 30, 2021.

**Motion** made by Mr. Hanson and seconded by Ms. Ward approving Resolution FY2019-135 (see attachment **4871I**). **Motion** carried unanimously.

<u>Resolution #136</u> –Mr. Wiltsey said that this resolution awards a non-fair and open contract to MTS Software Solutions, Inc. to provide additional document imaging system software support with supplement/maintenance, Application Enabler software, on-site service and additional Production Document Imaging licenses on an as-needed basis in the anticipated amount of \$100,000 for a term of July 1, 2019 to June 30, 2021.

**Motion** made by Mr. Hanson and seconded by Ms. Stewart approving Resolution FY2019-136 (see attachment **4871J**). **Motion** carried unanimously.

Resolution #137 –Mr. Wiltsey said that this resolution authorizes the College to enter into a shared services agreement with the South Jersey Transportation Authority for the provision of providing shuttle services for the College between the Camden and Blackwood campuses for a term of two years commencing September 1, 2018 with an optional one year-extension, or until official ninety-day notice, for a first year cost of \$92,250 and a third year cost not to exceed \$99,000.

**Motion** made by Mr. Hanson and seconded by Ms. Castiglione approving Resolution FY2019-137 (see attachment **4871K**). **Motion** carried unanimously.

### **Bid/Contract Recommendations**

Mr. Wiltsey presented the bid and contract recommendations contained in the packet which consisted of **Resolution #'s FY2019-138 through 146**.

**Motion** made by Mr. Hanson and seconded by Dr. Mirmanesh approving Resolution #'s FY2019-138 through 146 (see attachment **4871L**). **Motion** carried unanimously.

### Personnel

Mr. Borden presented **Resolution FY2019-147**- Personnel Actions, dated April 2, 2019.

**Motion** made by Mr. Hanson and seconded by Mr. Wiltsey approving Resolution FY2019-147 (see attachment **4871M**). **Motion** carried unanimously.

### **Old Business**

None.

### New Business

<u>Resolution #148</u> –Mr. Hanson presented this resolution which approves and authorizes the Board and the College to enter into a five-year successor collective negotiations agreement with the College's Association of Administrative Personnel for the period July 1, 2016 through June 30, 2021. Mr. Hanson

noted that the terms are those of the old agreement except as modified by the memorandum of agreement recommended to the Board, the details of which were included in the meeting packet.

**Motion** made by Mr. Wiltsey and seconded by Ms. Castiglione approving Resolution FY2019-148 (see attachment **4871N**). **Motion** carried unanimously.

# Adjournment

**Motion** to adjourn the meeting made by Mr. Wiltsey and seconded by Ms. Stewart. **Motion** carried unanimously. The meeting adjourned at 7:38 PM.

Respectfully submitted,

Anthony J. Maressa, Secretary

/lr

# Board of Trustees of Camden County College TIME 7:03 PM Executive Session Resolution Of April 2, 2019

WHEREAS, the Board of Trustees of Camden County College (hereafter CCC) is a public entity and a body politic of the State of New Jersey created pursuant to New Jersey Statutes 18A:64A-1 et seq.; and

WHEREAS, the Board has the authority and the duty thereby to provide for the orderly and efficient operation of the College and all of its operations, including its meetings; and

WHEREAS, the Board on this date while in open public meeting duly organized and advertised by the Board had publically considered and determined that the dictates of the Open Public Meetings Act which provides for and allows under these circumstances for this body to go into Executive Session which is closed to the Public; and WHEREAS, the Board, after allowing for public comment prior to a vote thereupon, voted by roll call vote, in open session to take the following action:

vote, in open session to take the following action: NOW, THEREFORE BE IT SO RESOLVED Board of Trustees of Camden County College IN THE COUNTY of Camden, STATE OF NEW JERSEY, That effective immediately the Board hereby resolves to: 1) Go into Closed or Executive session for the purposes of discussing the following: A) X Matters deemed confidential by provision Of Federal or State law or Rule of Court; B) Matters in which release of information would impair a right to receive federal funds: Matters which if disclosed would constitute an unwarranted invasion of privacy related to an individual's personal or family circumstances or material relating to medical, rehabilitation, custodial or child protection issues; D) X Matters involving contract or collective negotiations or an agreement resulting there from; E) Matters involving an interest in real property, the setting of rates or investment of public funds which could possibly adversely affect the public interest if such were disclosed; Matters involving tactics or techniques used for safety or security and/or any investigations or possible violations of regulations or laws; G) Matters involving pending or anticipated litigation or contract negotiation (other than collective negotiations) and/or any matters involving attorney-client privilege; H) Matters involving the appointment, termination, terms and conditions of employment, evaluation, performance or any specific prospective or current public officer or employee of the Board; Matters which the Board is required by other law or regulation to keep confidential; here make reference to that law or regulation), 2) That the minutes of the Executive Session shall be made public about: or upon only further resolution of the body /or due to the nature of the material shall only be released at that time once redacted or not made public; and 3) The Board WILL BE Or WILL NOT BE (circle one) Returning to open session at approximately: 4) That this resolution shall either be reflected in the official minutes or kept on file for public inspection. Result of Roll call Vote: #YEAs #NAYs # ABSTAINs # Absent Official List of Each member's Roll Call vote are maintained in the official records of the Board by the Board Secretary in the final and approved official minutes of the body.

Anthony Maressa, Trustee and Board Secretary

Date: 4011 2 7019

# President's Report

#### Student Success

The Camden County College Dental Assisting Program received a 100% passing rate on the New Jersey Radiologic Technology Examination for 2017-2018 with a Mean Score of 507. The National average passing rate is 69% with a Mean Score of 436.

# Faculty and Staff News

Official results of the Perkins Audit conducted by the State in December were received and the College received "no findings." Kudos to all our College staff members who contributed to this outstanding audit and especially to Diane Staas who administers the program.

Rebecca Sheppard (Institutional Research) was selected to serve as a peer evaluator for the Middle States Commission on Higher Education (MSCHE). She will serve as a reviewer for the Annual Institutional Updates and Verification of Compliance reviews that are an integral part of MSCHE's accreditation process.

Gregory Brellochs (Visual & Performing Arts) had work featured in the annual InLiquid Arts Benefit in Philadelphia in February. His work is currently being displayed at the Rohrer Campus.

Joanna Platt (adjunct) had her work displayed in a group show entitled *Waiting in Hades* at University City Arts League in Philadelphia.

# Community Events

The inaugural show of the "The Arts at Rohrer" project, *Leah MacDonald: Encaustic Photography*, opened with an artist's reception on February 27<sup>th</sup> at the William G. Rohrer Center. Leah MacDonald, an adjunct in the Photography Department, contributed eighteen original pieces for the show. The project started in January with multiple pieces of artwork being installed, including the signature piece, *Oculus - Graphite on Paper* by Professor Gregory Brellochs and several other pieces of artwork from the initiative.

More than 400 high school students attended the 2019 Students United for Respect and Equity (SURE) Summit on March 22 at the Blackwood Campus. The yearly event, presented in cooperation with the Freeholder Board, provides youth with an engaging experience focused on tolerance, diversity, respect and equity.

Camden County College hosted an "American Idol" hometown watch party in support of contestant and South Jersey native Payton Taylor. The watch party was held in the Flyer Theater where she got her start as a performer with the Mainstage Center for the Arts. Those in attendance had a chance to be seen on television when the national broadcast cut to Camden County College for the crowd's reaction to Payton's performance.

Camden County College hosted the 38th Annual Coriell Institute Science Fair on March 23. Bright, young students from Camden, Burlington and Gloucester Counties in grades 6 through

12 demonstrated their passion for science in exceptional projects that span the sciences, including biochemistry, botany, computer science, mathematics, physics, health and zoology.

### Outreach

Prof. Anita Wright is working with the Pennsauken High School Engineering Club and their STEM exploratory students using miniaturized robots, called Boe-Bots. This cohort of students is learning how to program and assemble the Boe-Bots as well as wiring circuits with LEDs and servo motors.

# **Student Support Services**

More than 100 Criminal Justice Students and English as a Second Language/International Students toured Washington D.C. on March 21. The group had the opportunity to visit the Supreme Court, the Senate and House of Representative Chambers, the Library of Congress and other landmarks in our Nation's Capital.

### Athletics

Wrestling coach, Gary Papa was awarded the 2019 NJCAA Wrestling Man of the Year award. Coach Papa is retiring after five years of service as head coach and was instrumental in the reinstatement and development of our wrestling program.

Track and Field will open their first season in more than thirty-five years at Rowan University on April 5. We will report back on their progress. Go Cougars!

# Upcoming events

CCC will host the Spring Open House on April 6. Prospective students have been invited to meet our faculty and learn about degree and certificate programs. Tours will be conducted of the campus and academic facilities.

World Culture Day will be held on April 2 from 10:30 a.m. to 2:30 p.m. in the Connector Atrium. The event celebrates our diversity with International Students performing cultural dances, singing in their native languages, modeling traditional clothing and displaying posters representing their country of origin.

CCC's annual Spring Fling for students will be held on April 17 in Camden, April 23 in Cherry Hill and in Blackwood on April 24. Those in attendance will have the opportunity to learn more about campus organizations, clubs and student services.

The Dental Programs Alumni Reunion will be held on April 26 from 6 to 9 p.m. in Halpern Hall. The event supports the Camden County College Foundation and includes hors d'oeuvres and open bar for \$35 per person.

Donald Borden President

# RESOLUTION AUTHORIZING CAMDEN COUNTY COLLEGE TO ENTER INTO A CONSULTING AGREEMENT WITH NEW JERSEY PREVENTION NETWORK

**WHEREAS**, N.J.S.A. 18A-64A-12 permits the Board of Trustees to authorize actions consistent with the mission of the College and sub-section (l) of the statute authorizes the Trustees to accept funds for the College; and

**WHEREAS**, Camden County College desires to enter into a consulting agreement with New Jersey Prevention Network, to be able to effectively provide consultation services to members of the college community, educating them on the dangers and risks of smoking, namely:

New Jersey Prevention Network, a public health agency working to prevent substance abuse, addiction and other chronic diseases, will pay the College for this consultation service for a total of \$8,000 for FY 2019; and

**WHEREAS**, the goal of the program is to strengthen the College's Tobacco Free Campus Policy by building positive collaboration among all stakeholders of the College community; and

**WHEREAS**, Board approval to make the application is recommended by Dr. James Canonica, Executive Dean, Enrollment and Student Services, and Edward Reynolds, Director of Financial Administrative Services;

**NOW THEREFORE BE IT RESOLVED** by the Board of Trustees of Camden County College that it hereby authorizes the College staff to enter into a consulting agreement with the New Jersey Prevention Network for FY 2019 and to accept, in exchange, the funding for such in the amount of \$8,000 in full; and

**BE IT FURTHER RESOLVED** that the proper officers of the College are authorized to negotiate the appropriate further terms and execute all such documents or other instruments and/or to make appropriate arrangements and/or receive or make payments to effectuate this resolution of the Board of Trustees.

# **SUMMARY STATEMENT**

This resolution authorizes Camden County College to enter into a consulting agreement with the New Jersey Prevention Network for a total of \$8,000 for FY 2019 to strengthen The Tobacco Free Campus Policy.

### **Board of Trustees Minutes Attachment 4864D**

RESOLUTION NO. FY2019-130

# RESOLUTION AUTHORIZING AN EXCEPTION TO THE 60-CREDIT HOUR REQUIREMENT FOR THE ENGINEERING SCIENCE DEGREE REQUIRED BY THE NEW JERSEY DEPARTMENT OF EDUCATION

**WHEREAS**, pursuant to N.J.S.A. 18A:64A-12 §(d), the Camden County College Board of Trustees is authorized to determine the educational curriculum and program of the College, consistent with the programmatic mission of the institution; and

**WHEREAS**, in December of 2018, the State of New Jersey established new credit hour standards for awarding associate degrees from county colleges; and

**WHEREAS,** N.J.S.A. 18A:62-57(a) provides the standard number of credits required for the award of an associate degree from a county college is 60 credit hours; and

**WHEREAS,** N.J.S.A. 18A:62-57(b) creates three exceptions where institutions are allowed to exceed the 60 credit hour standard for particular degree programs in certain circumstances; and

**WHEREAS**, one exception allows that if a degree program is a professionally accredited program and accreditation requires either a number of credit hours greater than 60 or requires course work that cannot be completed in 60 credits; and

**WHEREAS**, the Engineering Science A.S. degree offered at Camden County College requires 70 credits and enables graduates to transfer into Baccalaureate programs accredited by the Accreditation Board for Engineering and Technology (ABET) as juniors; and

**WHEREAS**, reducing the credit count to 60 would require students to forgo learning competencies currently taught at Camden County College until they transfer and be required to take extra courses at the Baccalaureate institution at a higher tuition; and

**WHEREAS**, all of our credits currently transfer to ABET-accredited engineering programs; and

WHEREAS, this waiver request has been reviewed and supported by Michael Nester, Dean of Liberal Arts & Professional Studies and David Edwards, Executive Vice President of Academic and Student Affairs; and

**NOW THEREFORE BE IT RESOLVED** by the Board of Trustees of Camden County College that it hereby approves the request to petition the New Jersey State Department of Education to waive the 60 credit requirement for our Engineering Science A.S. degree.

# **Board of Trustees Minutes Attachment 4864D**

RESOLUTION NO. FY2019-130

**BE IT FURTHER RESOLVED** that the proper officers of the College are authorized to negotiate the appropriate further terms and any associated documents with any and all required government agencies or other appropriate organizations, or other instruments as may be necessary and appropriate in connection therewith; and execute all such documents or other instruments and/or to make appropriate arrangements and or receive or make payments to effectuate this resolution of the Board of Trustees; and

# **SUMMARY STATEMENT**

This resolution authorizes the College to petition the New Jersey Department of Higher Education to request a waiver from N.J.S.A. 18A:62-57(a) requiring a 60 credit requirement for our Engineering Science A.S. degree.

# RESOLUTION AWARDING A ONE-YEAR RENEWAL CONTRACT OF THE FAIR AND OPEN PUBLICLY ADVERTISED REQUEST FOR PROPOSAL FOR GRANT WRITING AND RESEARCH CONSULTING SERVICES

**WHEREAS**, purchasing and contracting by Camden County College is governed by the County College Contracts Law, N.J.S.A. 18A:64A-25.1, *et seq.*, and purchases and contracts for materials and services identified in N.J.S.A. 18A; 64A-25.5 are permitted to be awarded without public advertising and are exempt from public advertising and bidding pursuant to N.J.S.A. 18A:64A-25.5(a) (15); and

**WHEREAS**, in accordance with N.J.S.A. 19:44A-20.7, the Camden County College Board of Trustees determined that the use of the Request for Proposal process was in fact an Open and Fair process as implemented in connection with ##**FY18RFP-23**, was received and awarded as Resolution No. FY2018-215; and

**WHEREAS**, it is recommendation of Jaqueline Galbiati, Vice President for Institutional Effectiveness, Advancement and Strategic Initiatives, Rebecca Sheppard, Dean of Institutional Research and Planning, Karen Nicholson, Grants Coordinator, and Debora McKee, Manager of Purchasing to award the one-year renewal contract under this RFP to **Ellucian Company**, **L.P.**, whom was determined to provide the proposal most advantageous to the College; and

**WHEREAS**, Helen Antonakakis, Executive Director for Finance and Planning, has certified the availability of funds in accounts #156635-61102.

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF TRUSTEES that RFP #FY18RFP-23 for Grant Writing and Research Consulting Services be and is hereby found and deemed to have been a Fair and Open Process and the one-year renewal contract is AWARDED to Ellucian Company, L.P. in the anticipated monthly amount of \$4,218.00 and total anticipated annual renewal contract amount of \$50,616.00 with terms and conditions for this contract commencing on or about July 1, 2019 through June 30, 2020 and

**BE IT FURTHER RESOLVED** that the proper officers of the College are authorized to negotiate the appropriate further terms and execute all such documents or other instruments and to make appropriate arrangements and/or receive or make payments to effectuate this resolution of the BOARD OF TRUSTEES.

# **SUMMARY STATEMENT**

This resolution awards a renewal contract to **Ellucian Company**, **L.P.** in accordance with the applicable procurement laws for **Grant Writing and Research Consulting Services** in the anticipated annual amount of **\$50,616.00** as identified above during the period of **July 1, 2019** through **June 30, 2020**. To the extent it does otherwise, or fails to do so, it is hereby corrected by the summary.

# RESOLUTION AWARDING THE RENEWAL OF A ONE-YEAR NEGOTIATED CONTRACT AFTER PUBLIC REQUEST FOR PROPOSALS FOR CDL-B SCHOOL BUS DRIVER TRAINING

**WHEREAS**, purchasing and contracting by Camden County College is governed by the County College Contracts Law, N.J.S.A. 18A:64A-25.1, *et seq.*; and publicly advertised Requests For Proposal for **CDL-B School Bus Driver Training**, RFPs **#FY18RFP-16** and **FY18RFP-20** having received no responses; and

**WHEREAS**, Mike's Driving School, Inc., Williamstown, NJ submitted a negotiated contract total cost of \$3,600/per student for CDL-B School Bus Driver Training cost with his required proposal submission documents and program requirements. The renewal one-year term of contract will commence on or about June 1, 2019 through May 31, 2020; and

WHEREAS, it is the recommendation of Margo Venable, Executive Dean of Division of School, Community & Workforce Training Programs, Kaina Hanna, Director of Workforce Training and Continuing Education, Debora McKee, Manager of Purchasing and Maris Kukainis, Executive Director for Financial Administrative Services, to renew the negotiated contract, which was previously awarded as Resolution No. FY2018-231 as identified herein as being respectively the lowest responsible vendor of choice. The terms for the negotiated contract (#FY18NG-19) are not substantially different from those which were the subject of the aforesaid RFPs; and

**WHEREAS**, Helen Antonakakis, Executive Director for Finance and Planning, has certified that funding is available in account #111268-62206.

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF TRUSTEES that the negotiated contract #FY18NG-19 to provide the College with CDL-B School Bus Driver Training be and is hereby AWARDED for the renewal one-year negotiated contract to Mike's Driving School, Inc. in the negotiated contract cost of \$3,600.00/per student with an anticipated estimate of 10 students per semester for an anticipated annual cost of \$108,000.00 with terms commencing on or about June 1, 2019 through May 31, 2020 pursuant to the terms and conditions for these required specifications; and

**BE IT FURTHER RESOLVED** that the proper officers of the College are authorized to execute such documents or other instruments, and to make appropriate payments to effectuate this resolution of the BOARD OF TRUSTEES.

### **SUMMARY STATEMENT**

This resolution awards the renewal one year negotiated contract for CDL-B School Bus Driver Training to **Mike's Driving School, Inc.** in the negotiated contract cost of \$3,600.00/per student with an anticipated estimate of 10 students per semester for an anticipated annual cost of \$108,000.00 with terms commencing on or about **June 1, 2019 through May 31, 2020.**To the extent it does otherwise, or fails to do so, it is hereby corrected by the summary.

This Resolution as stated requires a **two-thirds affirmative vote** of the authorized membership of the Board.

# RESOLUTION AWARDING A NON-FAIR AND OPEN CONTRACT TO SCANTRON CORPORATION

**WHEREAS**, purchasing and contracting by Camden County College is governed by the County College Contracts Law, N.J.S.A. 18A:64A-25.1, N.J.S.A. 19:44A-20.4 and P.L.2005, C.271, s. 2 *et seq.*; and under 18A:64A-25.5 (a) (3) and (6) is exempt from public bidding because of sole source, student text materials, and because the proposed contract is for less than the bid threshold established under the County College Contracts Law; and

WHEREAS, the College has numerous Scantron grading machines currently in place to grade student testing; and Scantron Corporation has the expertise and experience in providing student performance data testing forms and equipment with maintenance and service for compilation of both data and grading purposes that meet our academic needs for various academic disciplines throughout the College; and

**WHEREAS**, it is the recommendation of Debora McKee, Manager of Purchasing and Maris Kukainis to award a non-fair and open contract to Scantron Corporation (#FY19BEDC-10) in the anticipated amount of \$20,000.00 for the test forms and grading machines, maintenance and service; and

WHEREAS, Helen Antonakakis, Executive Director for Finance and Planning has certified the availability of funding in various accounts for Year 1, and Year 2 is contingent upon the approval of funds and is so noted that any contract entered into shall reflect that it is pursuant to N.J.S.A. 18A:64A-25.28(q) and contains an appropriate cancellation clause. It further acknowledges receipt of the Business Entity Disclosure Certification, Political Contribution Disclosure Form and Determination of Value.

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF TRUSTEES that a non-fair and open contract be and is hereby AWARDED to Scantron Corporation (#FY19BEDC-10) to provide the College with student testing forms and equipment purchase, maintenance and service in the anticipated amount of \$20,000.00 with terms commencing on May 1, 2019 through April 30, 2021; and

**BE IT FURTHER RESOLVED** that the proper officers of the College are authorized to negotiate where appropriate any other necessary further terms of contract and execute all such documents or other instruments and/or to make appropriate arrangements and/or receive or make payments to effectuate this resolution of the Board of Trustees.

# **SUMMARY STATEMENT**

This resolution awards a non-fair and open two-year contract to Scantron Corporation to provide the College with student testing forms and equipment purchase, maintenance and service in the anticipated amount of \$20,000.00 during the period of May 1, 2019 through April 30, 2021. To the extent it does otherwise, or fails to do so, it is hereby corrected by the summary.

# RESOLUTION AWARDING NON-FAIR AND OPEN CONTRACT TO CENGAGE LEARNING, INC.

**WHEREAS**, purchasing and contracting by Camden County College is governed by the County College Contracts Law, N.J.S.A. 18A:64A-25.1, N.J.S.A. 19:44A-20.4. and P.L.2005, C.271, s.2 *et seq.*; and under 18A:64A-25.5 (a)(3) and (6) is exempt from public bidding; and

WHEREAS, Cengage Learning, Inc. offers over 430 proprietary online training courses and has delivered online training courses to students of Camden County College through the College's Continuing Education Department since 2001. There are numerous courses and programs available from personal enrichment, computer programming and 12-month career training programs in fields such as medical transcriptionist, paralegal studies, computer information technology and medical coding and billing. These courses are project-oriented and include lessons, quizzes, hands-on assignments and instructor facilitated classroom discussions. The College pays a standard fee for each student in every course and the Continuing Education Department adjusts the retail price of each course to allow for their revenue projections; and

WHEREAS, it is the recommendation of Kaina Hanna, Project Coordinator, Margo Venable, Executive Dean of Division of School, Community & Workforce Training Programs, Maris Kukainis, Executive Director of Financial Administrative Services and Debora McKee, Manager of Purchasing, to award a non-fair and open contract to Cengage Learning, Inc. (#FY19BEDC-11); and Pay-To-Play regulations require Board of Trustees approval of this expenditure; and

WHEREAS, Helen Antonakakis, Executive Director for Finance and Planning, certifies that funding is available in account #111352-51636 during FY2020 and is contingent upon availability of funding for FY2021 on an as-needed basis and acknowledges receipt of the Business Entity Disclosure Certification, Political Contribution Disclosure form and Determination of Value, which reflect that no contribution was made that would bar the contract and that the Vendor agrees to prohibition against making contributions limits during the term of the contract; and

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF TRUSTEES that a non-fair and open contract be and is hereby AWARDED to Cengage Learning, Inc. (#FY19BEDC-11) to provide online training courses through the Continuing Education Department on an as-needed basis in the anticipated amount of \$30,000.00 with terms commencing on June 1, 2019 through May 31, 2021; and

**BE IT FURTHER RESOLVED** that the proper officers of the College are authorized to negotiate the appropriate further terms and execute all such documents or other instruments and/or to make appropriate arrangements and/or receive or make payments to effectuate this resolution of the Board of Trustees.

# **SUMMARY STATEMENT**

This resolution awards a non-fair and open contract to Cengage Learning, Inc. to provide the College with online training courses through the Continuing Education Department as indicated in the anticipated amount of \$30,000.00 with terms commencing on June 1, 2019 through May 31, 2021. To the extent it does otherwise, or fails to do so, it is hereby corrected by the summary.

# RESOLUTION AWARDING NON-FAIR AND OPEN CONTRACT TO EBSCO INDUSTRIES, INC. D/B/A EBSCO INFORMATION SERVICES

**WHEREAS**, purchasing and contracting by Camden County College is governed by the County College Contracts Law, N.J.S.A. 18A:64A-25.1, N.J.S.A. 19:44A-20.4. and P.L.2005, C.271, s.2 *et seq.*; and under N.J.S.A.18A:64A-25.5(a) (3) and (6) is exempt from public bidding; and

WHEREAS, EBSCO is a provider of full text article database. They are the exclusive publisher of SocINDEX for our Sociology faculty and students, CINAHL, for our Nursing and Allied Health Faculty and Students. The College also subscribes to the EBSCO Academic E-book Collection of over 100,000 searchable e-books. EBSCO provides the College Library with a Discovery Service that allows students to do a Google like search with results coming from the Library's resources, making the research process less confusing. These database resources replace the costly print journals that require maintenance and space; and

WHEREAS, it is the recommendation of Isabel Gray, Director of Library Services, Maris Kukainis, Executive Director of Financial Administrative Services and Debora McKee, Manager of Purchasing, to award a non-fair and open contract to EBSCO Industries, Inc. d/b/a EBSCO Information Services (#FY19BEDC-12) pursuant to N.J.S.A. 19:44A-20.4.; P.L.2005,C.271,s.2; and State statutes require approval of this contract; and

**WHEREAS**, Helen Antonakakis, Executive Director for Finance and Planning, certifies that funding is available in accounts #128110-62313, #128110-62314 and #128110-62316 and acknowledges receipt of the Business Entity Disclosure Certification, Political Contribution Disclosure form and Determination of Value, which reflect that no contribution was made that would bar the contract and that the Vendor agrees to prohibition against making contributions limits during the term of the contract.

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF TRUSTEES that a non-fair and open contract be and is hereby AWARDED to EBSCO Industries, Inc. d/b/a EBSCO Information Services (#FY19BEDC-12) as our subscription agent, database provider and Discovery System agent on an as-needed basis in the anticipated amount of \$50,000.00 per fiscal year (FY2020 and FY2021) for a total anticipated contract amount of \$100,000.00 with contract terms commencing on July 1, 2019 to June 30, 2021; and

**BE IT FURTHER RESOLVED** that the proper officers of the College are authorized to negotiate the appropriate further terms and execute all such documents or other instruments and to make appropriate arrangements and/or receive or make payments to effectuate this resolution of the Board of Trustees.

### **SUMMARY STATEMENT**

This resolution awards a non-fair and open contract to **EBSCO Industries**, **Inc**. d/b/a EBSCO Information Services as our subscription agent, database provider and Discovery System agent on an as-needed basis in anticipated contract amount of \$100,000.00 with contract terms commencing on **July 1**, 2019 to **June 30**, 2021. To the extent it does otherwise, or fails to do so, it is hereby corrected by the summary.

# RESOLUTION AWARDING A NON-FAIR AND OPEN CONTRACT TO MTS SOFTWARE SOLUTIONS, INC.

**WHEREAS**, purchasing and contracting by Camden County College is governed by the County College Contracts Law, N.J.S.A. 18A:64A-25.1, N.J.S.A. 19:44A-20.4 and P.L.2005, C.271, s.2 *et seq.*; and under N.J.S.A. 18A:64A-25.5 (a) (3) and (19) such purchases here are exempt from public bidding; and

**WHEREAS**, the College had purchased the proprietary document imaging system software from MTS Software Solutions, Inc. through a public awarded bid process in 2011. MTS Software Solutions, Inc. has also provided on-site service and support for the software since 2011; and

WHEREAS, the Office of Information Technology is required to purchase additional Production Document Imaging (PDI) licenses for the campus-wide expansion for the Onbase Document Imaging project. The College's goal is to deploy document imaging throughout the campus and the purchase of additional PDI licenses as well as the Application Enabler software allows for the expansion of five or more departments. MTS Software Solutions, Inc. has the expertise and experience in providing service and support for the document imaging system software and licensing; and

**WHEREAS**, MTS Software Solutions, Inc. will provide document imaging system software support with supplement/maintenance, Application Enabler software, on-site service and additional PDI licensing on an as-needed basis with an anticipated two-year contract amount of \$100,000.00 during the period of **July 1, 2019** through **June 30, 2021**; and

**WHEREAS**, it is the recommendation of Anthony Nastasi, Applications Manager, Office of Information Technology, Jack Post, Chief Information Officer, Office of Information Technology, Maris Kukainis, Executive Director of Financial Administrative Services and Debora McKee, Manager of Purchasing, to award a non-fair and open contract to MTS Software Solutions (**#FY19BEDC-14**) on an as-needed basis pursuant to N.J.S.A. 19:44A-20.4 and P.L.2005, C. 271, s.2 in the anticipated contract amount of \$100,000.00 during the period of July 1, 2019 through June 30, 2021; and

**WHEREAS**, Helen Antonakakis, Executive Director for Finance and Planning, certifies that funding is available in account #165081-65609 and acknowledges receipt of the Business Entity Disclosure Certification, Political Contribution Disclosure form and Determination of Value, which reflect that no contribution was made that would bar the contract and that the Vendor agrees to prohibition against making contribution limits during the term of the contract.

**NOW, THEREFORE, BE IT RESOLVED** by the BOARD OF TRUSTEES that a non-fair and open contract be and is hereby AWARDED to **MTS Software Solutions, Inc.** (**#FY19BEDC-14**) to provide document imaging system software and support with supplement/maintenance, Application Enabler software, on-site service and additional PDI licensing **on an as-needed basis** in the anticipated contract amount of **\$100,000.00** with terms commencing **July 1, 2019** through **June 30, 2021**; and

# **Board of Trustees Minutes Attachment 4871J**

RESOLUTION NO. FY2019-136

**BE IT FURTHER RESOLVED** that the proper officers of the College are authorized to negotiate the appropriate further terms and execute all such documents or other instruments and/or to make appropriate arrangements and or receive or make payments to effectuate this resolution of the Board of Trustees.

# **SUMMARY STATEMENT**

This resolution awards and authorizes a non-fair and open contract to MTS Software Solutions, Inc. to provide additional document imaging system software support with supplement/maintenance, Application Enabler software, on-site service and additional PDI licensing on an as-needed basis in the anticipated amount of \$100,000.00 during the period of July 1, 2019 to June 30, 2021. To the extent it does otherwise, or fails to do so, it is hereby corrected by the summary.

# RESOLUTION AUTHORIZING A SHARED SERVICES AGREEMENT WITH THE SOUTH JERSEY TRANSPORTATION AUTHORITY (SJTA) FOR A SHUTTLE SERVICE BETWEEN THE CAMDEN AND BLACKWOOD CAMPUSES

**WHEREAS**, N.J.S.A. 40A:65-l, *et. seq.* ("Uniform Shared Services and Consolidation Act") permits two local governmental units to enter into a contract for any service which any party to the agreement is empowered to render within its jurisdiction including services incidental to the primary purposes of any of the participating local units; and also pursuant to N.J.S.A. 18A:64A-12(j), the Board of Trustees of Camden County College is empowered to enter into agreements with other governmental bodies deemed necessary or advisable by the Board of Trustees; and

**WHEREAS**, the South Jersey Transportation Authority ("SJTA") is an instrumentality of the State exercising public and essential governmental functions to provide for the public safety, benefit and welfare, and the exercise by the authority of the powers conferred by N.J.S.A. 27:25A-1 et seq.; and

WHEREAS, Resolution adopted by the Board of Commissioners of the South Jersey Transportation Authority in 2018, authorized the execution of a shared services operating agreement with the Camden County College ("College") to provide shuttle services between the Camden campus and the Blackwood campus for a term of two (2) years, commencing on September 1, 2018, with an optional one (1) year extension, or until official notice of termination by the College; and with the hours of operation are from 6:00 A.M. to 6:00 P.M. on weekdays, excluding holidays; and

WHEREAS, the College and the SJTA agree that their mutual efficiencies and public purposes, their best interest and the best interests of the taxpayers and citizens of the County of Camden will be promoted by the execution and delivery of this Agreement; and the first year cost to the College for one bus is \$92,250.00 and will not exceed \$99,000.00 for the third year; and the agreement can be terminated by either party within ninety (90) day notice; and

THEREFORE BE IT RESOLVED HEREBY that the Board of Trustees of Camden County College authorizes the College to enter into a shared services agreement with the SJTA for the provision of providing shuttle services for the College between the Camden and Blackwood campuses for a term of two (2) years, commencing on September 1, 2018, with an optional one (1) year extension, or until official ninety (90) day notice of termination by either party, for a first year cost of \$92,250.00 and a third year cost not to exceed \$99.000.00 for one bus; and

**BE IT FURTHER RESOLVED** that the proper officers of Camden County College are hereby authorized to negotiate the specific terms of, sign and execute such contracts or other instruments as may be necessary and appropriate in order to effectuate this resolution and to carry out the direction of the Board.

# **SUMMARY STATEMENT**

This resolution authorizes the College to enter into a shared services agreement with the SJTA for the provision of providing shuttle services for the College between the Camden and Blackwood campuses for a term of two (2) years, commencing on September 1, 2018, with an optional one (1) year extension, or until official ninety (90) day notice of termination by either party, for a first year cost of \$92,250.00 and a third year cost not to exceed \$99.000.00 for one bus.

# RESOLUTION AWARDING CONTRACT AFTER PUBLIC BIDS FOR AUDIO/VISUAL AND ELECTRONIC EQUIPMENT, PARTS, ACCESSORIES AND REPAIR/PROGRAMMING SERVICES

WHEREAS, purchasing and contracting by Camden County College is governed by the County College Contracts Law, N.J.S.A. 18A:64A-25.1, *et seq.*; and publicly advertised bids for Audio/Visual and Electronic Equipment, Parts, Accessories and Repair/ Programming Services, Bid #FY19ITB-28, were received as attached below under "Bid Responses"; and the individual rejected bid items are identified on the attached Rejected Items Justification Listing; and

**WHEREAS**, the departmental staff recommends that the no bid Items #16 thru #18, #29, #31, #34, #40, #58 thru #60, #66, #69, #81, #82, #93, #102, #108, #111, #115, #118 thru #121, #123 thru #129, #131, #144, #150 thru #155, #164, #170, #171, #184, #194 thru #197, #200 thru #208, #216, #221, #223, #233, #236, #237, #239, #240, #258, #259, #286, #287 and #289 will not be re-advertised as the department will utilize the miscellaneous category to purchase the items, if necessary; and

**WHEREAS**, it is the recommendation of Brian Higgins, Director of Instructional Support Department and Debora McKee, Manager of Purchasing to award contracts as identified on the attached Individual Itemized Award Listing as set forth therein as being respectively the lowest responsible bidders; and

**WHEREAS**, Helen Antonakakis, Executive Director for Finance and Planning has certified that 100% funding is available in various College accounts on an as-needed basis and 100% funded by the Carl D. Perkins grant for FY2019 and are subject to the State of New Jersey funding approval for FY2020.

**NOW, THEREFORE, BE IT RESOLVED** by the BOARD OF TRUSTEES that the aforementioned **Bid #FY19ITB-28** for **Audio/Visual and Electronic Equipment, Parts, Accessories and Repair/Programming Services** be and is hereby AWARDED to those bidders identified below and on the attached Individual Itemized Award Listing as follows:

- 1) Adorama, Inc.; and
- 2) B & H Foto & Electronics Corp.; and
- 3) CW Technologies; and
- 4) Total Video Products, Inc.; and
- 5) Troxell Communications, Inc.; and
- 6) Visual Sound, Inc.

for these contracts **on an as-needed basis** in the **anticipated amount of \$50,000.00** with terms commencing on **April 3, 2019** through **March 31, 2020** pursuant to the terms and conditions for the bid and rejects all other bids; and

**BE IT FURTHER RESOLVED** that the proper officers of the College are authorized to negotiate the appropriate further terms and execute all such documents or other instruments and to make appropriate arrangements and/or receive or make payments to effectuate this resolution of the Board of Trustees.

# **SUMMARY STATEMENT**

This resolution awards the bid contracts as noted on the attached Individual Itemized Award Listing to the respectively listed bidders as indicated in the "Therefore" clause above on an as-needed basis during the period of April 3, 2019 through March 31, 2020. To the extent it does otherwise, or fails to do so, it is hereby corrected by the summary.

# **Board of Trustees Minutes Attachment 4871L**

RESOLUTION NO. FY2019-138

# **Bid Responses**

for

# Audio/Visual and Electronic Equipment, Parts, Accessories and Repair/Programming Services (Bid #FY19ITB-28)

| Bidders                        | Total Bid                 |
|--------------------------------|---------------------------|
| Adorama, Inc.                  | \$18,384.87               |
| New York, NY                   |                           |
| B & H Foto & Electronics Corp. | \$25,209.43               |
| Brooklyn, NY                   |                           |
| CW Technologies                | \$50,269.43               |
| Westminster, MD                |                           |
| Total Video Products, Inc.     | \$49,048.00               |
| Mickleton, NJ                  | \$125.00/hour for Repairs |
|                                | 3% discount               |
| Troxell Communications, Inc.   | \$45,853.28               |
| Phoenix, AZ                    |                           |
| Visual Sound, Inc.             | \$40,137.00               |
| Broomall, PA                   |                           |

# **Individual Itemized Rejection Listing**

<u>for</u>

# Audio/Visual and Electronic Equipment, Parts, Accessories and Repair/Programming Services (Bid #FY19ITB-28)

# Rejected:

Adorama, Inc. for Items:

#88 does not meet specifications for the requested speaker; and #100 does not meet the specifications for the requested speaker; and

# **CW Technologies** for **Item**:

#52 does not meet the specification for a non-flip chart unit.

# **Individual Itemized Award Listing**

for

# Audio/Visual and Electronic Equipment, Parts, Accessories and Repair/Programming Services (Bid #FY19ITB-28)

# **Awarded:**

# Adorama, Inc. for Items:

#12, #14, #15, #19, #21, #22, #24, #56, #68, #71, #74, #83, #84, #89, #91, #94, #96, #98, #99, #103, #107, #109, #110, #112, #122, #130, #132, #166 thru #169, #183, #189, #190, #191, #217, #218, #219, #220, #234, #241, #242, #243 and #285; and

# B & H Foto & Electronics Corp. for Items:

#75, #76, #85, #90 and #104; and

# **CW Technologies** for **Items**:

#20, #23, #26, #27, #28, #30, #32, #36, #38, #39, #43, #48, #65, #67, #105, #106, #116, #117, #133, #136 thru #143, #145 thru #149, #156 thru #163, #165, #172 thru #179, #181, #182, #187, #188, #198, #199, #215, #224 thru #231, #238, #245, #246 thru #252, #255, #256, #257, #263 thru #283 and #288; and

## **Total Video Products, Inc. for Items:**

#1, #2 thru #5, #7, #8, #25, #41, #42, #49, #53, #54, #55, #61 thru #64, #77, #78, #180, #209 thru #214, #232, #253, #254, #284, #290, #291 and #292; and

### **Troxell Communications, Inc. for Items:**

#6, #9, #11, #13, #33, #35, #37, #50, #51, #52, #57, #70, #72, #73, #79, #80, #86, #87, #88, #92, #95, #97, #100, #101, #113, #114, #134, #135, #222, #235, #244, #260 and #261; and

# Visual Sound, Inc. for Items:

#10, #44 thru #47, #185, #186, #192, #193 and #262.

# RESOLUTION AWARDING CONTRACT ON PUBLIC BIDS FOR DENTAL SUPPLIES, EQUIPMENT, SERVICE AND GLOVES FY2020, REJECTION OF BID ITEMS AND RE-ADVERTISEMENT OF REJECTED ITEMS AND NO BIDS

**WHEREAS**, purchasing and contracting by Camden County College is governed by the County College Contracts Law, N.J.S.A. 18A:64A-25.1, *et seq.*; and publicly advertised bids were sought for **Dental Supplies**, **Equipment**, **Service & Gloves FY2020**, Bid **#FY19ITB-30**, and bids were received and are attached hereto under "Bid Responses"; and

**WHEREAS**, a bid submission was received from Dental Health Products, Inc., New Franken, WI, which is rejected as an insufficient bid response; a no-bid response was received from Darby Dental, Jericho, NY; and

**WHEREAS**, the departmental staff recommends that the no bid Items #47, #145 thru #149, #151, #152, #199 thru #203, #205, #220, #244, #247, #249, #280, #282, #283, #287, #297 thru #299 and #309 thru #311 and the rejected items #98 thru #106, #116, #185, #206 and #232 be re-advertised; and

**WHEREAS**, it is the recommendation of Judy Burns, Dental Technician, Dr. Catherine Boos, Director of Dental Programs, Debora McKee, Manager of Purchasing and Maris Kukainis, Executive Director of Financial Administrative Services, to award contracts as identified on the attached Individual Itemized Award Listing set forth therein as being respectively the lowest responsible bidders; and

**WHEREAS**, Helen Antonakakis, Executive Director for Finance and Planning, has certified that funding is available in account #112415-62206 and various College accounts on an as-needed basis and has further certified 100% funding is contingent upon the approval of funding for the State of New Jersey Carl D. Perkins FY2020 grant in account #516664-62206.

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF TRUSTEES that the aforementioned Bid #FY19ITB-30 for Dental Supplies, Equipment, Service and Gloves FY2020 be and is hereby AWARDED to those respectively identified on the attached Individual Itemized Award Listing as follows:

- 1) Avco Enterprises d/b/a Dentserve; and
- 2) Benco Dental Supply; and
- 3) Henry Schein, Inc.; and
- 4) Hu-Friedy Mfg. Co., Inc.; and
- 5) J & H Berge, Inc.; and
- 6) Performance Health/Medco Supply

for these contracts on an as-needed basis in the anticipated amount of \$40,000.00 with terms commencing on July 1, 2019 through June 30, 2020 pursuant to the terms and conditions for the bid and rejects all other bids; and

# **Board of Trustees Minutes Attachment 4871L**

RESOLUTION NO. FY2019-139

**BE IT FURTHER RESOLVED**, that the Manager of Purchasing is authorized to readvertise the no bid Items #47, #145 thru #149, #151, #152, #199 thru #203, #205, #220, #244, #247, #249, #280, #282, #283, #287, #297 thru #299 and #309 thru #311 and the rejected items #98 thru #106, #116, #185, #206 and #232; and

**ALSO, BE IT FURTHER RESOLVED** that the proper officers of the College are authorized to negotiate the appropriate further terms and execute all such documents or other instruments and to make appropriate arrangements and/or receive or make payments to effectuate this resolution of the BOARD OF TRUSTEES.

# **SUMMARY STATEMENT**

This resolution awards the bid contracts as noted on the attached Individual Itemized Award Listing to the respectively listed bidders in the anticipated amount awarded as identified in the "Therefore" clause above during the period of July 1, 2019 through June 30, 2020.

It further authorizes the re-advertisement of the no bid Items #47, #145 thru #149, #151, #152, #199 thru #203, #205, #220, #244, #247, #249, #280, #282, #283, #287, #297 thru #299 and #309 thru #311 and the rejected items #98 thru #106, #116, #185, #206 and #232.

To the extent it does otherwise, or fails to do so, it is hereby corrected by the summary.

# **Bid Responses**

# for

# Dental Supplies, Equipment, Service and Gloves FY2020 (Bid #FY19ITB-30)

| Bidders                         | Total Bid    |
|---------------------------------|--------------|
| Avco Enterprises                | \$30,457.02  |
| d/b/a Dentserve                 |              |
| New City, NY                    |              |
| Benco Dental Supply             | \$263,126.70 |
| Pittston, PA                    |              |
| Henry Schein, Inc.              | \$57,051.71  |
| Melville, NY                    |              |
| Hu-Friedy Mfg. Co., Inc.        | \$1,252.70   |
| Chicago, IL                     |              |
| J & H Berge, Inc.               | \$3,156.11   |
| South Plainfield, NJ            |              |
| Performance Health/Medco Supply | \$4,178.00   |
| Warrenville, IL                 |              |
|                                 |              |

# **Individual Itemized Rejection Listing**

# <u>for</u>

# Dental Supplies, Equipment, Service and Gloves FY2020 (Bid #FY19ITB-30)

# **Rejected:**

Avco Enterprises d/b/a Dentserve for Items:

#45 does not meet specifications for compatibility with existing equipment; and

# **Benco Dental Supply for Items:**

#92 does not meet the specification for a molded mask;

#98 thru #100, #103 thru #106, #185 and #277 due to budgetary constraints;

#138 does not meet the specifications for red stripe; and

# Henry Schein, Inc. for Items:

#92 does not meet the specification for a molded mask;

#101 thru #106 and #178 due to budgetary constraints;

#116 does not meet the specifications for dye color;

# **Board of Trustees Minutes Attachment 4871L**

RESOLUTION NO. FY2019-139

#133 does not meet the specification for size;

#144 does not meet the specification for being a cartridge;

#221 does not meet the specification for compatibility with existing equipment;

#232 does not meet the specification for quantity; and

# Performance Health/Medco Supply for Items:

#181 and #206 does not meet the specification for component requested.

# Individual Itemized Award Listing for Dental Supplies, Equipment, Service and Gloves FY2019 (Bid #FY19ITB-30)

# Awarded:

Avco Enterprises d/b/a Dentserve for Items:

#1, #2, #4 thru #11, #15, #23 thru #25, #28 thru #30, #32, #33, #41, #42, #48, #49, #52 thru #54, #58 thru #60, #63, #65, #66, #70 thru #74, #79, #82 thru #90, #92 thru #94, #107, #112 thru 114, #117, #120, #126, #127, #129, #132, #133, #135 thru #137, #140, #142, #144, #150, #158 thru #160, #166 thru #168, #173, #177 thru #180, #183, #184, #186, #189, #214, #215, #217, #222, #223, #225, #238, #256, #259, #262 thru #265, #274, #307 and #308; and

### **Benco Dental Supply for Items:**

#3, #13, #16 thru #22, #26, #27, #31, #34, #35, #37 thru #40, #43 thru #46, #50, #51, #55, #61, #62, #67, #69, #75, #76, #81, #91, #95 thru #97, #109 thru #111, #115, #118, #119, #121, #122, #128, #130, #131, #134, #139, #143, #153 thru #157, #161 thru #165, #169 thru #172, #174 thru #176, #181, #187, #188, #190 thru #198, #204, #207 thru #210, #212, #218, #219, #221, #224, #226, #228 thru #231, #233 thru #235, #237, #239, #240, #243, #245, #246, #248, #250 thru #252, #254, #255, #257, #260, #261, #266, #269, #270, #272, #273, #275, #276, #278, #279, #285, #286, #289 thru #293, #296, #300 thru #306, #320 thru #329 and #337 thru #357; and

# Henry Schein, Inc. for Items:

#12, #14, #36, #56, #57, #64, #77, #123 thru #125, #182, #211, #216, #253, #258, #267, #268, #271, #277, #281, #284, #288, #294, #330 and #331; and

**Hu-Friedy Mfg. Co., Inc.** for **Items:** #108, #138, #141 and #213; and

J & H Berge, Inc. for Items: #80 and #312 thru 319; and

Performance Health/Medco Supply for Items: #68, #78, #227, #236, #241, #242, #295 and #332 thru #336.

# RESOLUTION AWARDING CONTRACT AFTER PUBLIC BID FOR CALCIUM CHLORIDE DEICER

WHEREAS, purchasing and contracting by Camden County College is governed by the County College Contracts Law, N.J.S.A. 18A:64A-25.1, *et seq.*; and publicly advertised bids for Calcium Chloride Deicer FY2020, Bid #FY19ITB-33, were received and are attached below under "Bid Responses"; and bids were rejected from Dart Seasonal Products, Inc.; Spotswood, NJ; East Coast Salt Dist., Inc.; Clarksburg, NJ and EnviroTech Services, Inc.; Greeley, CO due to the fact that the substitutions are not compatible nor equivalent as required in the specifications to be utilized with the College's current equipment; and

**WHEREAS**, it is the recommendation of Markis Rouse, Coordinator-Facilities Operations, Maris Kukainis, Executive Director of Financial Administrative Services and Debora McKee, Manager of Purchasing, to award a contract as identified below as being respectively the lowest responsible bidder; and

**WHEREAS**, Helen Antonakakis, Executive Director for Finance and Planning, has certified the availability of funds in account #164686-62419.

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF TRUSTEES that the contract #FY19ITB-33 for Calcium Chloride Deicer be and is hereby AWARDED to Levitt's, LLC for the as-needed bid in the anticipated amount of \$25,000.00 with terms commencing September 1, 2019 through May 31, 2020 pursuant to the terms and conditions for the contract; and

**BE IT FURTHER RESOLVED** that the proper officers of the College are authorized to negotiate the appropriate further terms and execute all such documents or other instruments and/or to make appropriate arrangements and/or receive or make payments to effectuate this resolution of the Board of Trustees.

# **SUMMARY STATEMENT**

This resolution awards the bid contract for calcium chloride deicer to the low-bidder **Levitt's**, **LLC** for the as-needed bid in the anticipated amount of \$25,000.00 during the period of **September 1, 2019** through **May 31, 2020**. To the extent it does otherwise, or fails to do so, it is hereby corrected by the summary.

# **Board of Trustees Minutes Attachment 4871L**

RESOLUTION NO. FY2019-140

# Bid Responses <u>for</u> Calcium Chloride Deicer FY2020 (Bid #FY19ITB-33)

| Bidders       | Dart Seasonal<br>Products, Inc.<br>Spotswood, NJ | East Coast Salt<br>Dist., Inc.<br>Clarksburg, NJ | EnviroTech<br>Services, Inc.<br>Greeley, CO | Levitt's LLC<br>Parsippany, NJ |
|---------------|--|--|---|--------------------------------|
| Item #1 Total | \$20,563.20                                      | \$22,809.60                                      | \$17,107.20                                 | \$21,384.00                    |
| Item #2 Total | \$9,417.60                                       | \$9,895.20                                       | \$7,516.80                                  | \$9,020.00                     |
| Item #3 Total | \$9,460.00                                       | \$6,218.10                                       | No Bid                                      | \$9,155.16                     |
| Total Bid     | \$39,440.80                                      | \$38,922.90                                      | \$24,624.00                                 | \$39,559.16                    |
| % Discount    | N/A  | 3%   | 0%  | 0%                             |

# RESOLUTION AWARDING CONTRACT AFTER PUBLIC BIDS FOR METAL STOCK SUPPLIES FY2020 AND RE-ADVERTISEMENT OF THE ITEMS FOR WHICH NO BID WAS RECEIVED

**WHEREAS**, purchasing and contracting by Camden County College is governed by the County College Contracts Law, N.J.S.A. 18A:64A-25.1, *et seq.*; and a publicly advertised bid for **Metal Stock Supplies FY2020**, Bid #**FY19ITB-40**, was received and is attached below under "Bid Response" and no bids were received for Items #7, #10 and #14; and

WHEREAS, it is the recommendation of Kevin Schmidt, Teaching Administrator/Director - Engineering & Technology, Debora McKee, Manager of Purchasing and Maris Kukainis, Executive Director for Financial Administrative Services, to award the contract as identified on the attached Individual Itemized Award Listing as set forth therein as being respectively the lowest responsible bidder and re-bid the no bid Items #7, #10 and #14; and

**WHEREAS**, Helen Antonakakis, Executive Director for Finance and Planning, has certified the availability of funds in various accounts on an as-needed basis;

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF TRUSTEES that the aforementioned Bid #FY19ITB-40 for Metal Stock Supplies FY2020 be and is hereby AWARDED to the bidder identified below and on the attached Individual Itemized Award Listing as follows: Joseph Fazzio, Inc. for the contract on an as-needed basis in the anticipated amount of \$20,000.00 with terms commencing on July 1, 2019 through December 31, 2019 with an optional six-month renewal pursuant to the terms and conditions for the bid; and

**ALSO, BE IT FURTHER RESOLVED** the Manager of Purchasing be authorized to readvertise the no bid **Items #7, #10 and #14**.

**BE IT FURTHER RESOLVED** that the award is subject to the execution of appropriate documents and the proper officers of the College are authorized to negotiate the appropriate further terms of contract and execute all such documents or other instruments and/or to make appropriate arrangements and or receive or make payments to effectuate this resolution of the BOARD OF TRUSTEES.

# **SUMMARY STATEMENT**

This resolution awards the bid contract for metal stock supplies to **Joseph Fazzio**, **Inc.** for the contract **on an as-needed basis** in the anticipated amount of \$20,000.00 as noted on the attached Individual Itemized Award Listing during the period of July 1, 2019 through December 31, 2019 with an optional six-month renewal.

The College will also re-advertise: Items #7, #10 and #14. To the extent it does otherwise, or fails to do so, it is hereby corrected by the summary.

# **Board of Trustees Minutes Attachment 4871L**

RESOLUTION NO. FY2019-141

# Bid Response for Metal Stock Supplies FY2020 (Bid #FY19ITB-40)

| Bidder              | Total Bid<br>(Unit Prices)         |
|---------------------|------------------------------------|
| Joseph Fazzio, Inc. | \$3,504.75                         |
| Glassboro, NJ       | 0% Discount on Miscellaneous Items |

# Individual Itemized Award Listing for Metal Stock Supplies FY2020 (Bid #FY19ITB-40)

# Awarded:

Joseph Fazzio, Inc. for Items:

#1 thru #6, #8, #9, #11 thru #13, #15 thru #32 and #33 with a 0% discount off of miscellaneous metal stock supplies.

# RESOLUTION AWARDING CONTRACT AFTER PUBLIC BID FOR OPHTHALMIC EQUIPMENT - PERKINS FY2019 II

**WHEREAS**, purchasing and contracting by Camden County College is governed by the County College Contracts Law, N.J.S.A. 18A:64A-25.1, *et seq.*; and a publicly advertised bid for **Ophthalmic Equipment - Perkins FY2019 II**, Bid #**FY19ITB-42**, was received and is attached below under "Bid Response"; and

**WHEREAS**, it is the recommendation of Daniel Banks, Director of Ophthalmic Science, and Debora McKee, Manager of Purchasing to award a contract as identified on the attached Bid Response as being respectively the lowest responsible bidder; and

**WHEREAS**, Helen Antonakakis, Executive Director for Finance and Planning has certified 100% funding for the State of New Jersey Carl D. Perkins grant is contingent upon the approval of funding for the State of New Jersey Carl D. Perkins grant in account #516672-62624.

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF TRUSTEES that the aforementioned Bid #FY19ITB-42 for Ophthalmic Equipment - Perkins FY2019 II be and is hereby AWARDED to Lombart Brothers, Inc. d/b/a Marco Ophthalmic for this contract in the amount of \$9,804.00; and

**BE IT FURTHER RESOLVED** that the proper officers of the College are authorized to negotiate the appropriate further terms and execute all such documents or other instruments and/or to make appropriate arrangements and/or receive or make payments to effectuate this resolution of the Board of Trustees; and

# **SUMMARY STATEMENT**

This resolution awards the bid contract for Ophthalmic Equipment - Perkins FY2019 II to **Lombart Brothers, Inc. d/b/a Marco Ophthalmic** for this contract in the amount of **\$9,804.00**. To the extent it does otherwise, or fails to do so, it is hereby corrected by the summary.

# **Board of Trustees Minutes Attachment 4871L**

RESOLUTION NO. FY2019-142

# Bid Response for Ophthalmic Equipment - Perkins FY2019 II (Bid #FY19ITB-22)

| Bidder                  | Total Bid  |
|-------------------------|------------|
| Lombart Brothers, Inc.  | \$9,804.00 |
| d/b/a Marco Ophthalmic. |            |
| Jacksonville, FL        |            |

<sup>\*</sup>Note: Bell Ophthalmic - Williamstown, NJ submitted a no-bid response.

# RESOLUTION AWARDING A SIX-MONTH RENEWAL CONTRACT FOR PURCHASE OF COPY, COMPUTER PAPER AND ENVELOPES THROUGH THE CAMDEN COUNTY COOPERATIVE PRICING SYSTEM (CCCPS)

**WHEREAS**, purchasing and contracting by Camden County College (College) is governed by the County College Contracts Law, N.J.S.A. 18A:64A-25.1, *et seq.*; and pursuant to N.J.S.A. 18A:64A-25.10 the College is authorized to enter into a Joint Purchasing Agreement pursuant to the Local Public Contracts Act N.J.S.A. 40A:11-1, *et seq.*; and

**WHEREAS**, the College is an authorized member of the Camden County Cooperative Pricing System (CCCPS) with the Camden County Freeholders (County) as the Lead Agency and therefore is permitted to award and enter into contracts where the County of Camden, as the Lead Agency for the CCCPS, has procured and awarded agreements; and

**WHEREAS**, CCCPS received and publicly opened, publically advertised Bid #A-27/2018 on August 2, 2018 and the College awarded this contract as Resolution No. FY2019-30 for the procurement of copy, computer paper and envelopes and recommends the award of the six-month renewal contract as awarded by the County; and

**WHEREAS**, it is the recommendation of Debora McKee, Manager of Purchasing and Maris Kukainis, Executive Director of Financial Administrative Services, to award the six-month renewal contract to procure copy, computer paper and envelopes through the CCCPS bid from Office Basics, Inc., Paper Mart and W.B. Mason; and

**WHEREAS**, Helen Antonakakis, Executive Director for Finance and Planning, has certified funds in account #156641-62105.

**NOW, THEREFORE, BE IT RESOLVED** by the BOARD OF TRUSTEES to AWARD a six-month renewal contract to the Vendors: **Office Basics, Inc., Paper Mart and W.B. Mason** for the procurement of copy, computer paper and envelopes through the CCCPS – Identifier #57-CCCPS contract identified above on an as-needed basis in the anticipated amount of **\$37,000.00** with terms commencing on **March 1, 2019** through **August 31, 2019**; and

**BE IT FURTHER RESOLVED** that the proper officers of the College are authorized to negotiate the appropriate further terms and execute all such documents or other instruments and/or to make appropriate arrangements and/or receive or make payments to effectuate this resolution of the Board of Trustees.

# **SUMMARY STATEMENT**

This resolution awards the six-month renewal contract for copy, computer paper and envelopes through the County Cooperative Pricing System pricing under its – Identifier #57 – CCCPS under Bid #A-27/2018 as identified in the "Therefore" clause above during the period of March 1, 2019 through August 31, 2019. To the extent it does otherwise, or fails to do so, it is hereby corrected by the summary.

# RESOLUTION AWARDING A CONTRACT FOR THE RENTAL OF LEASED PORTABLE TOILET UNITS

**WHEREAS**, purchasing and contracting by Camden County College is governed by the County College Contracts Law, N.J.S.A. 18A:64A-25.1, *et seq.*; and pursuant to N.J.S.A. 18A:64A-25.10 the College is authorized to enter into joint purchasing pursuant to the Local Public Contracts Law N.J.S.A. 40A:11-1 *et seq.*; and

**WHEREAS**, the College is an authorized member of the Camden County Cooperative Pricing System (CCCPS) with the Camden County Freeholders (County) as the Lead Agency and therefore is permitted to award and enter into contracts where the County of Camden, as the Lead Agency for the CCCPS, has procured and awarded an agreement; and

**WHEREAS**, CCCPS publically advertised and opened Bid #A-14/2019 on March 14, 2019 for the procurement of leased portable toilet units with a second year optional renewal as described in that bid; and awarded a contract pursuant thereto; and the College seeks to utilize that procurement to award a one-year contract with second-year optional renewal contract to that vendor under that bid; and

**WHEREAS**, it is the recommendation of Debora McKee, Manager of Purchasing and Maris Kukainis, Executive Director of Financial Administrative Services, to procure leased portable toilets from **ARF Rental Services, Inc. dba A Royal Flush**, for a one-year contract with second-year optional renewal contract; and

**WHEREAS**, Helen Antonakakis, Executive Director for Finance and Planning, has certified the funds are available on as-needed basis in account #164686-64206.

**NOW, THEREFORE, BE IT RESOLVED** by the BOARD OF TRUSTEES that the College may contract for leased portable toilet units through the CCCPS – Identifier #57-CCCPS contract identified above on an as-needed basis in the anticipated amount of \$990.00 with terms commencing on **April 1, 2019** through **March 31, 2020**; and

**BE IT FURTHER RESOLVED** that the proper officers of the College are authorized to negotiate the appropriate further terms and execute all such documents or other instruments and to make appropriate arrangements and/or receive or make payments to effectuate this resolution of the BOARD OF TRUSTEES.

# **SUMMARY STATEMENT**

This resolution awards a one-year contract with a second-year optional renewal contract to procure leased portable toilet units through the Camden County Cooperative Pricing System under its – Identifier #57 –CCCPS under Bid #A-14/2019 above on an as-needed basis in the anticipated amount of \$990.00 with terms commencing on April 1, 2019 through March 31, 2020. To the extent it does otherwise, or fails to do so, it is hereby corrected by the summary.

# RESOLUTION AWARDING A CONTRACT AFTER PUBLIC BID FOR SPORT ATHLETIC TRAINING SERVICES

**WHEREAS**, purchasing and contracting by Camden County College is governed by the County College Contracts Law, N.J.S.A. 18A:64A-25.1, *et seq.*; and a publicly advertised bid for **Sport Athletic Training Services**, Bid #**FY19ITB-46**, was received and the only response is attached below under "Bid Response"; and

**WHEREAS**, it is the recommendation of William Banks, Director of Athletics, and Debora McKee, Manager of Purchasing to award a contract as identified on the attached Bid Response as set forth therein as being the lowest responsible bidder; and

**WHEREAS**, Helen Antonakakis, Executive Director for Finance and Planning, has certified the availability of funds on an as-needed basis in account #131066-51415 in FY2020 with an optional ten-month year renewal contract that is subject to the availability of funding in FY2021.

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF TRUSTEES that the aforementioned Bid #FY19ITB-46 for Sport Athletic Training Services be and is hereby AWARDED to Strive Well-Being, Inc. in the amount of \$35,100.00 with a cost of \$39.00 per hour for additional services on an as-needed basis with terms commencing on August 1, 2019 through May 31, 2020 with an optional ten-month renewal contract beginning August 1, 2020 through May 31, 2021 pursuant to the terms and conditions for the bid; and

**BE IT FURTHER RESOLVED** that the proper officers of the College are authorized to negotiate the appropriate further terms and execute all such documents or other instruments and to make appropriate arrangements and/or receive or make payments to effectuate this resolution of the Board of Trustees.

# SUMMARY STATEMENT

This resolution awards the bid contract for sport athletic training services to **Strive Well-Being, Inc.** in the amount of \$35,100.00 with a cost of \$39.00 per hour for additional services on an as-needed basis during the period of August 1, 2019 to May 31, 2020 with an optional ten-month renewal contract from August 1, 2020 through May 31, 2021. To the extent it does otherwise, or fails to do so, it is hereby corrected by the summary.

# **Board of Trustees Minutes Attachment 4871L**

# RESOLUTION NO. FY2019-145

# Bid Response for Sport Athletic Training Services (Bid #FY19ITB-46)

| Bidder                                   | Year 1 Total<br>(Ten-Month) | Year 1<br>Hourly Rate | Year 2 Total<br>(Optional<br>Ten-Month<br>Renewal) | Year 2<br>Hourly Rate |
|--|-----------------------------|-----------------------|--|-----------------------|
| Strive Well-Being, Inc.<br>San Diego, CA | \$35,100.00                 | \$39.00               | \$37,800.00  | \$42.00               |

# RESOLUTION AWARDING CONTRACT AFTER PUBLIC BIDS FOR ATHLETIC SUPPLIES, EQUIPMENT, UNIFORMS & MISCELLANEOUS ITEMS FY2020 AND RE-ADVERTISEMENT OF NO BIDS

**WHEREAS**, purchasing and contracting by Camden County College is governed by the County College Contracts Law, N.J.S.A. 18A:64A-25.1, *et seq.*; and publicly advertised bids for **Athletic Supplies, Equipment, Uniforms & Miscellaneous Items FY2020,** Bid **#FY19ITB-37**, which were received and are attached below under "Bid Responses"; and no bids were received for Items #18 thru #20, #23, #26 and #29 thru #33. The department no longer requires Items #18 thru #20, #23 and #26. Items #29 thru #33 will be re-bid; and

WHEREAS, a no-bid response was received from MBM Sports, Sewell, NJ; and

**WHEREAS**, it is the recommendation of William Banks, Athletic Director, and Debora McKee, Manager of Purchasing to award the contract as identified on the attached Individual Itemized Award Listing as set forth therein and below as being respectively the lowest responsible bidder; and

**WHEREAS**, Helen Antonakakis, Executive Director for Finance and Planning, has certified the funds are available on as-needed basis in account #131066-62101.

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF TRUSTEES that the aforementioned Bid #FY19ITB-37 for Athletic Supplies, Equipment, Uniforms & Miscellaneous Items FY2020 be and is hereby AWARDED to the bidder identified on the attached Individual Itemized Award Listing for this contract in the anticipated grand total amount of \$40,000.00 on an as-needed basis with terms commencing on July 1, 2019 through June 30, 2020 pursuant to the terms and conditions for the bid and rejects all other bids; and

**BE IT FURTHER RESOLVED,** that the Manager of Purchasing is authorized to readvertise the no bid Items #29 thru #33; and

**ALSO, BE IT FURTHER RESOLVED** that the proper officers of the College are authorized to negotiate the appropriate further terms and execute all such documents or other instruments and to make appropriate arrangements and/or receive or make payments to effectuate this resolution of the BOARD OF TRUSTEES.

# **SUMMARY STATEMENT**

This resolution awards the bid contracts as noted on the attached Individual Itemized Award Listing to the respectively listed bidders in the anticipated amount awarded as identified in the "Therefore" clause above during the period of July 1, 2019 through June 30, 2020.

It further authorizes the re-advertisement of the no bid Items #29 thru #33. To the extent it does otherwise, or fails to do so, it is hereby corrected by the summary.

# <u>Bid Responses for</u> <u>Athletic Supplies, Equipment, Uniforms & Miscellaneous Items</u> <u>FY2020</u> (Bid #FY19ITB-37)

| Bidders                      | Total Bid                       |  |
|------------------------------|---------------------------------|--|
| All American Sports Corp.    | \$4,138.56                      |  |
| d/b/a Riddell All American * |                                 |  |
| Elyria, OH                   | # <b>**</b> ** * * <b>*</b> **  |  |
| BSN Sports, Inc.             | \$32,819.27                     |  |
| Dresher, PA                  | Various Discounts               |  |
| It's Green to Me, Inc.       | \$10,322.00                     |  |
| d/b/a GTM Sportswear         | 10-15% off their online catalog |  |
| Manhattan, KS                |                                 |  |
| M-F Athletic Co.             | \$0.00                          |  |
| West Warwick, RI             | 10% off their online catalog    |  |

# Individual Itemized Award Listing for Athletic Supplies, Equipment, Uniforms & Miscellaneous Items FY2020 (Bid #FY19ITB-37)

# Awarded:

**BSN Sports, Inc. for Items:** 

#1 thru #3, #5 thru #17, #21 with a 20% discount off Nike, #22 with a 20% off Under Armor team, #24 with a 20% discount off Badger, #25 with a 20% discount off of Alleson, #27 with a 20% discount off of the BSN Sports, Inc. website catalog, #28 with a 20% discount off of the BSN Sports, Inc. published catalog, #34 with a 20% discount off of the Under Armor online website catalog and #35 with a 20% discount off of the Badger Sports online website catalog; and

It's Green to Me, Inc. d/b/a GTM Sportswear for Item: #4; and

### M-F Athletic Co. for Item:

#36 with a 10% discount off of the M-F Athletic Sportswear website catalog.

# **Board of Trustees Minutes Attachment 4871M**

RESOLUTION NO. FY2019-147

## RESOLUTION AUTHORIZING PERSONNEL ACTIONS

**WHEREAS**, pursuant to N.J.S.A. 18A:64A-12 §(f) and §(g), the President of Camden County College is empowered to nominate to the Camden County College Board of Trustees personnel for employment by Camden County College; and

**WHEREAS**, pursuant to N.J.S.A. 18A:64A-12 §(f) and §(g), the Camden County College Board of Trustees is authorized to appoint such personnel upon the recommendation of the President of the College, with such terms of employment as the Board of Trustees shall determine; and

**WHEREAS**, the Board of Trustees has determined that it is in the best interests of Camden County College to take the personnel actions so recommended;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Camden County College that it hereby accepts and approves the personnel actions per the attached schedule as submitted by the President, and

**BE IT FURTHER RESOLVED** that the proper officers of Camden County College are hereby authorized to sign and execute such contracts or take such other actions as may be necessary and appropriate in connection herewith, and to make payments of salary and benefits and fulfill other terms of employment as appropriate in accordance herewith.

# **Board of Trustees Minutes Attachment 4871M**

RESOLUTION NO. FY2019-147-1

# PERSONNEL RECOMMENDATIONS

Reassignments/Transfers

Felicia Bryant From Executive Director, Financial Aid &

Camden Student Support Services To Director of Financial Aid Enrollment and Student Services

Effective April 8, 2019

Cara Pitone Lawton From Student Success Coach, Permanent part-time

To Student Advisor-EOF, Acting Enrollment and Student Services

Effective April 8, 2019

**Promotion** 

Melissa Manera From Purchasing Assistant

To Manager of Purchasing, Acting

Purchasing

Effective April 8, 2019

**Title Change** 

Angela Hanratty From Fiscal Administrative Assistant

To Statewide Fiscal Manager NJ Child Assault Prevention Effective April 3, 2019

Lillian Toledo From Administrative Assistant

To Office Manager

NJ Child Assault Prevention Effective April 3, 2019

**Separation** 

Laura Donoway Librarian-Systems/Web Services

Academic Affairs

Effective March 11, 2019

**Leaves** 

Tara Lederer B Secretary

Academic Affairs

Effective February 25, 2019 - May 25, 2019

Sejal Modi Testing Lab Technician

**Enrollment and Student Services** 

Effective March 1, 2019 – March 18, 2019

# **Board of Trustees Minutes Attachment 4871M**

RESOLUTION NO. FY2019-147-1

Scott Oliver Assistant Director, Acting

Gateway to College

Effective February 15, 2019 – April 15, 2019

Joseph Reid Maintenance/Carpenter

**Facilities** 

Effective March 14, 2019 - March 25, 2019

Jerome Smith Public Safety Officer

Public Safety

Effective March 13, 2019 - March 12, 2020

Jayne Unger Federal Work Study & Special Projects Coordinator

**Enrollment and Student Services** 

Effective March 25, 2019 - May 13, 2019

## Government Services Division

**Reassignments/Transfers** 

Janiece Hernandez From Temporary Part-time Campus Safety Officer (EMT)

To Permanent Part-time Campus Safety Officer (EMT)

**Public Safety** 

Effective April 8, 2019

Gian Liccketto From Temporary Part-time Campus Safety Officer

To Permanent Part-time Campus Safety Officer

**Public Safety** 

Effective April 8, 2019

Salary Change

Cody Barron Mechanic's Assistant

Facilities

Effective April 8, 2019

**Leave** 

Andrew Lettieri Campus Safety Officer

Public Safety

Effective March 5, 2019 – May 28, 2019

Taylor O'Brien Campus Safety Officer

Public Safety

Effective April 2, 2019 – May 10, 2019

**Separation** 

Evan Cherry Campus Safety Officer

Public Safety

Effective March 7, 2019

RESOLUTION FY2019-148

# BOARD OF TRUSTEES OF CAMDEN COUNTY COLLEGE RESOLUTION APPROVING A COLLECTIVE NEGOTIATIONS AGREEMENT WITH THE ASSOCIATION OF ADMINISTRATIVE PERSONNEL

**WHEREAS**, Camden County College is governed by the Board of Trustees of the institution pursuant to N.J.S.A. 18A:64A-11; that pursuant to N.J.S.A. 18A:64A-12 is empowered to appoint, upon nomination by the President, members of the College's administrative staff and to fix their compensation and terms of employment; and

**WHEREAS**, many members of that staff are represented for purposes of collective negotiations by the Camden County College Association of Administrative Personnel, affiliated with The New Jersey Education Association; and

**WHEREAS**, the Board of Trustees had approved a collective negotiations agreement with that Association for the terms and conditions governing that negotiations unit for the period July 1, 2012 through June 30, 2016 and continuing thereafter by operation of law; and

**WHEREAS**, the Board of Trustees authorized its President, staff and agents to engage in good faith negotiations for a successor agreement with that Association, and the President and the College Negotiating Team having agreed to a Memorandum of Agreement and have now recommended that the Board agree, ratify and execute the accompanying Collective Negotiations Agreement;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Camden County College that it hereby approves that successor collective negotiations agreement between them and the Camden County College Association of Administrative Personnel in accord with the terms modified as stated in the Memorandum *as attached hereto*; and

**BE IT FURTHER RESOLVED** that the referenced Board members and the President are authorized and directed to execute, codify and implement this collective negotiations agreement.

# **SUMMARY STATEMENT**

This Resolution approves and authorizes the Board and the College to enter into a five year successor collective negotiations agreement with the College Administrators Association for the period July 1, 2016 through June 30, 2021. The terms are those of the old agreement except as modified by the memorandum of agreement recommended to the Board.